

You would rather work:	(I) Independently	(E) With a team
At meetings, you prefer:	(I) Listening	(E) Talking
You like, as friends:	(I) A few pals	(E) A gang
Who answers the phone?	(I) Someone else	(E) You
Approaching you is:	(I) Difficult	(E) Easy

You are more interested by:	(N) Possibilities	(S) Actualities
You prefer:	(N) Principles	(S) Facts
You are more:	(N) Innovative	(S) Practical
For a new device, you first:	(N) Read the manual	(S) Try it out
You would rather work in:	(N) Development	(S) Production

You prefer:	(F) Harmony	(T) Consistency
You are more:	(F) Sympathetic	(T) Fair-minded
You see yourself more as:	(F) Soft-hearted	(T) Hard-headed
You would rather:	(F) Agree	(T) Discuss
You would rather be treated:	(F) Warmly	(T) Reasonably

You are more:	(P) Flexible	(J) Pre-planned
How do you like deadlines?	(P) I don't	(J) I do
You are more often:	(P) Early or late	(J) On the dot
You prefer events that are:	(P) Unpredicted	(J) Programmed
A decision; you prefer:	(P) Preparing it	(J) Making it